



“RefWorks is a powerful online research management, writing and collaboration tool designed to help researchers at all levels easily gather, organize, store and share all types of information and to instantly generate citations and bibliographies.”

## Registration

1. Register from a computer **on campus** by going to <http://www.refworks.com/refworks> and following the directions.
2. Once you are registered, you will receive an email confirming your registration and providing instructions for accessing your RefWorks account off campus.

## Importing Citations from the Databases

Academic Search Premier and other EBSCOhost databases:

1. From your results list, click on the article title to go to the detailed record of the article.
2. Click on the **Export** option under the **Tools** menu on the right.

Searching: Business Source Premier | Choose Databases

negotiations in Select a Field (optional) Search Clear

AND game theory in Select a Field (optional)

AND in Select a Field (optional) Add Row

Basic Search | Advanced Search | Visual Search | Search History

EMMANUEL COLLEGE

Result List | Refine Search | 3 of 220

**Negotiation Pedagogy: International Relations.**

Authors: Zartman, I. William<sup>1</sup> zartman@jhu.edu

Source: International Negotiation; 2010, Vol. 15 Issue 2, p229-246, 18p, 1 Diagram

Document Type: Article

Subject Terms: **\*NEGOTIATION**  
\*INTERNATIONAL cooperation  
**\*GAME theory**  
\*SIMULATION methods  
\*INTERNATIONAL relations  
\*INTERNATIONAL arbitration  
INTERNATIONAL mediation  
SIMULATION games  
POLITICAL games  
SITUATED learning theory

Author-Supplied behavior

Tools

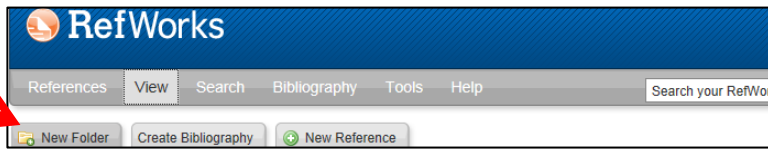
- Add to folder
- Print
- E-mail
- Save
- Cite
- Export
- Create Note
- Permalink

3. The **Export Manager** will open. Select **Direct Export to RefWorks** and click on **Save**.  
Note: If you are not logged into **RefWorks**, the log in prompt will appear. Additionally, you may be required to enter **RWEmmanuelC** as the **Group Code**.
4. In **RefWorks**, you will be able to either **View Duplicates** or **View Last Imported Folder**. Always view the **Last Imported Folder** to verify that the citation was successfully imported.

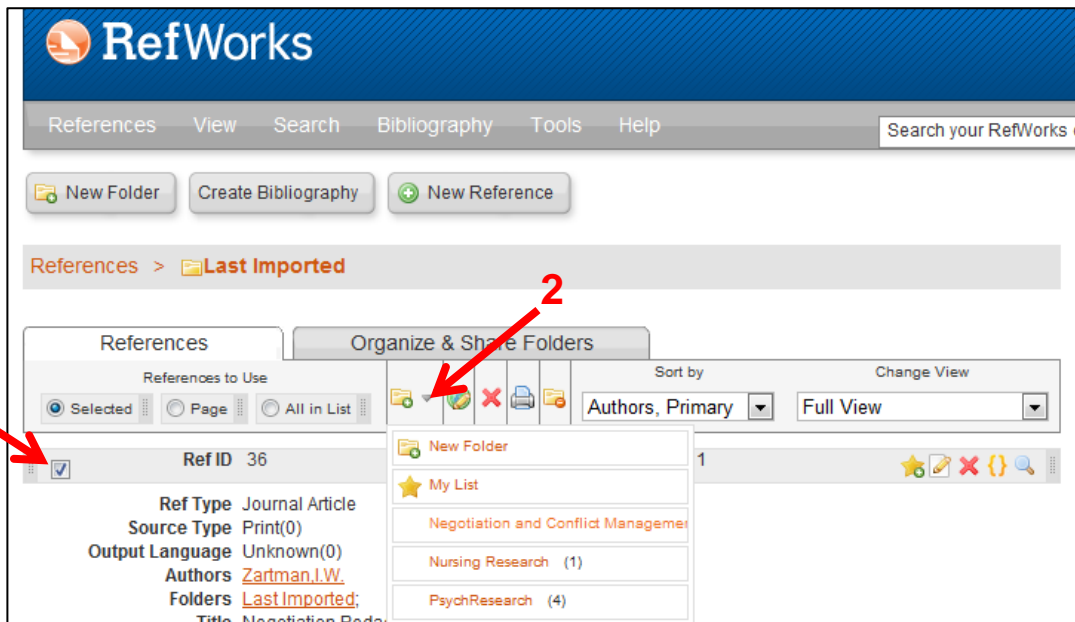
Note: Other databases have similar procedures to export the citations to RefWork. For example, ScienceDirect has an “export citations” feature.

## Creating Folders to Organize Your Resources

1. Click on **New Folder**.



2. Enter the name of the new folder and click on **Create** in the pop-up window. The new folder will appear on the right under the heading **Folders**.
3. To move an article into a folder, select the article (1) and, then, click on the Folder icon (2) and select the folder.



## Editing Records and Adding Notes

1. Click on the **Edit** icon to enter/edit bibliographic information and add an attachment.
2. Click on **Additional Fields** to access the **Personal Notes**, **Source Type** (Print or Electronic), etc.
3. Click on **Save Reference**.



## Creating a References List

1. Select **Create Bibliography** from the top menu
2. Select **Output (Citation) Style**, **File Type**, and **References to Include**.
3. Click on **Create Bibliography**.

## Further Resources

See <http://refworks.libguides.com/home>

Created by the Reference Department  
Cardinal Cushing Library, Emmanuel College, Boston